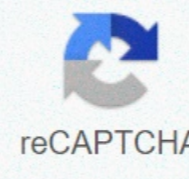




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How much did brownfield make in the big short

Something went wrong. Wait a moment and try again. JP Morgan Employee : Ted had asked me to do some meeting prep but I couldn't find any marketing material on you guys. Charlie Geller : Oh, we just moved here from Boulder. JP Morgan Employee : Yeah. Well, can we see your offering documents Charlie Geller : Well, Brownfield is its own money. Jamie Shipley : It's our money. JP Morgan Employee : Well, can you tell us how much you manage? Charlie Geller : Of course. We're doing 30 million right now, uh, but we started four years ago with 110 thousand. So, as you can see, that's pretty phenomenal returns. Jamie Shipley : We want to get an ISDA agreement so we can deal in long-term options. [subtitled: ISDA Agreement: An agreement that lets an investor sit at the 'big boy table' and make high level trades not available to stupid amateurs. Trying to be a high stakes trader without an ISDA is like trying to win the Indy 500 riding a llama.] JP Morgan Employee : [in a slightly condescending tone] That's really cool. That is SO cool. Charlie Geller : Thank you. JP Morgan Employee : But, uh... you guys are under the capital requirements for an ISDA. JP Morgan Employee : By how much? JP Morgan Employee : [thinking] Uh... how much? One billion, four hundred seventy million. So... a lot. Charlie Geller : This makes us look bad, doesn't it? That we didn't know what the capital requirements were? JP Morgan Employee : Uh... it's not great. But keep up those returns and give us a call way down the line, you know. Okay? So, Micheal Burry and the gang decided to short/bet against/take out credit default swaps on the mortgage bonds which they identified as being particularly toxic.Were these individuals betting against the entirety of the bonds, or only the lower tranches? We see a scene in the Big Short where Burry slides a big-ass binder of "bonds he wants to short" across the table to the Morgan Stanley reps. Does this prospectus specify only specific tranches within those bonds that he's shorting? Brownfield Fund's big revelation was to bet against the upper tranches such as A and AA. If the entire bond is supposed to fail at a certain default rate, then wouldn't betting against the entire bond be sufficient? Or does this have to do with the return ratios (25:1, 30:1, etc. on their money) of different tranches? If so, who exactly determines these repayment ratios? They seem almost arbitrary.My understanding of a synthetic CDO is that it is essentially a collection of credit default swaps against the MBSs.So if Mark Baum and Co. are taking out these credit default swaps against CDOs which are made up of MBSs, aren't they essentially creating synthetic CDOs of their own?When mortgages started drying up, even the subprime ones, the SCDO market started taking off to keep the gravy train going. What I don't understand here is: if the housing market was considered so stable, and these investment banks had to pay premiums on the swaps in their SCDOs, then how did they expect ever to profit? Additionally, these people were supposedly the "outsiders and weirdos" who were the select few who were able to see what was coming, and bet against the housing market. They ended up profiting hugely while the investment banks which were doing the same thing on a billion dollar scale ended up collapsing. Was this difference in outcome the result of them not having the equity available at the outset of the collapse to cover their swap positions? I.e. they owed more money to people who they insured swaps for than money owed to them from the reciprocal?Thanks for any answers!EDIT: Overhauled for clarityPage 2 11 comments They explain in the movie that banks will sell option contracts for cheap on things that they think will never happen, people don't like when bad things happen, so they'll most likely underestimate the probability of it happening. So when the fund were wrong they lost small but when they were right they won big. Does anyone have actual examples of this working?Page 2 4 comments Last week, we put our own perspective on the new finance related film, "The Big Short." While the movie is the adaptation a book based on real life characters, taking the story to the big screen often allows for the changing of names. For instance, Jamie Shipley of Brownfield Capital in the movie is reportedly modeled after real life Jamie Mai of Cornwall Capital. Via Business Insider, here's an easy guide of the actors, their fake characters; lined up with the reported real life market mavens and hedge funds. P.S – See the Big Short and Star Wars already – then you're ready for our Star Wars fan's guide to investing. P.P.S – To receive articles like this straight to your inbox, sign up here. ActorCharacterReal Life PersonReal Life Company Steve CarellMark BaumSteve EismanFrontpoint Partners Ryan GoslingJared VennettGreg LippmanDeutsche Bank Brad PittBen RicketBen HockettCornwall Capital Finn WittrockJamie ShipleyJamie MaiCornwall Capital John MagaroCharlie GellerCharlie LedleyCornwall Capital Byron MannMr. ChauWing ChauHarding Advisory Disclamer The performance data displayed herein is compiled from various sources, including BarclayHedge, and reports directly from the advisors. These performance figures should not be relied on independent of the individual advisor's disclosure document, which has important information regarding the method of calculation used, whether or not the performance includes proprietary results, and other important footnotes on the advisor's track record. Benchmark index performance is for the constituents of that index only, and does not represent the entire universe of possible investments within that asset class. And further, that there can be limitations and biases to indices such as survivorship, self reporting, and instant history. Managed futures accounts can subject to substantial charges for management and advisory fees. The numbers within this website include all such fees, but it may be necessary for those accounts that are subject to these charges to make substantial trading profits in the future to avoid depletion or exhaustion of their assets. Investors interested in investing with a managed futures program (excepting those programs which are offered exclusively to qualified eligible persons as that term is defined by CFTC regulation 4.7) will be required to receive and sign off on a disclosure document in compliance with certain CFT rules The disclosure documents contains a complete description of the principal risk factors and each fee to be charged to your account by the CTA, as well as the composite performance of accounts under the CTA's management over at least the most recent five years. Investor interested in investing in any of the programs on this website are urged to carefully read these disclosure documents, including, but not limited to the performance information, before investing in any such programs. Those investors who are qualified eligible persons as that term is defined by CFTC regulation 4.7 and interested in investing in a program exempt from having to provide a disclosure document and considered by the regulations to be sophisticated enough to understand the risks and be able to interpret the accuracy and completeness of any performance information on their own. RCM receives a portion of the commodity brokerage commissions you pay in connection with your futures trading and/or a portion of the interest income (if any) earned on an account's assets. The listed manager may also pay RCM a portion of the fees they receive from accounts introduced to them by RCM. See the full terms of use and risk disclaimer here. Lesson learned from Jamie Mai and Charlie Ledley of "The Big Short" Early 2003, Jamie Mai and Charlie Ledley, a pair of thirty-year-old men, Cornwall Capital Management, Schwab account containing \$110,000, neither had made actual investment decisions, they decided, would not merely search for market inefficiency but search for it globally, in every market: stocks, bonds, currencies, commodities. Their 1st big opportunity, a credit card company called Capital One Financial, they studied the business, reports, news of scandal, interview all sorts of people including company VP, then bought two year LEAPS at \$40 with \$3 (stock price was \$30 by that time), they invested \$26,000 (about 23.6% of their total portfolio) in the LEAPS, and soon, Capital One is vindicated by the regulators, their investment of \$26,000 became \$526,000. Their 2nd opportunity: distressed United Pan-European Cable, they bought \$500,000 LEAPS, struck at a price far from the market, when UPC rallied, their investment of \$500,000 became \$5,500,000. 3rd opportunity: bet on a company that delivered oxygen tanks directly to sick people in their homes, their investment of \$20,000 became \$3,000,000. They were left to grapple with their own with a lot of complicated financial theory. "We spent a lot of time building Black-Scholes models ourselves, and seeing what happened when you changed various assumptions in them," said Jamie. What struck them powerfully was how cheaply the models allowed a person to speculate on situations that were likely to end in one of two dramatic ways. If, in the next year, a stock was going to be worth nothing or \$100 a share, it was silly for anyone to sell a year-long option to buy the stock at \$50 a share for \$3. Yet the market often did something just like that. The model used by Wall Street to price trillions of dollars' worth of derivatives thought of the financial world as an orderly, continuous process. But the world was not continuous; it changed discontinuously, and often by accident. Both were predisposed to feel that people, and by extension markets, were too certain about inherently uncertain things. Both sensed that people, and by extension markets, had difficulty attaching the appropriate probabilities to highly improbable events Each time they came upon a tantalizing long shot, one of them set to work on making the case for it, in an elaborate presentation, complete with PowerPoint slides. They didn't actually have anyone to whom they might give a presentation. They created them only to hear how plausible they sounded when pitched to each other. They entered markets only because they thought something dramatic might be about to happen in them, on which they could make a small bet with long odds that might pay off in a big way. They didn't know the first thing about Korean stocks or third world currencies, but they didn't really need to. If they found what appeared to be a cheap bet on the price movements of any security, they could then hire an expert to help them sort out the details. "That has been a pattern of ours," said Jamie Mai. "To rely on the work of smart people who know more than we do." 4th opportunity: Event-driven investing – ethanal futures Two years after they'd opened for business, they were running \$12 million of their own and had moved themselves and their world headquarters from the Berkeley shed to an office in Manhattan—a floor of the Greenwich Village studio of the artist Julian Schnabel, then bet in subprime loans Something to learn from Big Short's Jamie Mai Cornwall seeks highly asymmetric investments, in which the upside potential significantly exceeds the downside risk, across a broad spectrum of strategies ranging from trades that seek to benefit from market inefficiencies to thematic fundamental trades. The firm has produced an average annual compounded net return of 40 percent (52 percent gross). From "The Big Short... Inside the Doomsday Machine" by Michael Lewis My actions Study distressed company (either event driven or econmic driven) for opportunities building Black-Scholes models ourselves, and seeing what happened when you changed various assumptions in them set to work on making the case for it, in an elaborate presentation, complete with PowerPoint slides. hire an expert to help them sort out the details. "That has been a pattern of ours." "To rely on the work of smart people who know more than we do."

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